

Infrastructure and Operations

REQUEST FOR PROPOSALS

Uniacke Business Park Entrance Improvements
- Detailed Design RFP50788

Release date: March 12, 2025

Proposals will be received up to
2:00:00 pm local time on April 4, 2025

Contact: Michael Hatfield
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EAST HANTS
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1. INSTRUCTIONS TO PROPONENTS

1.1. INTRODUCTION

- 1.1.1. The Municipality of East Hants (“East Hants”) requires the services of a qualified firm to undertake the detailed design of access improvements to the Uniacke Business Park, located along Highway 1 at the intersections James Boyle Drive and Richard John Drive.
- 1.1.2. To this end, East Hants is seeking competitive Proposals from the marketplace to identify a Consultant to possibly provide these Services.

1.2. DEFINITIONS

- 1.2.1. **Proponent:** An individual or company who submits a Proposal.
- 1.2.2. **Successful Proponent:** Proponent whose Proposal is selected for award.
- 1.2.3. **Independent Contractor:** Proponent, successful or otherwise, is considered to be an Independent Contractor, not an employee of East Hants.

1.3. PROPOSAL SUBMISSION

- 1.3.1. Proposals will be received up to **2:00:00 pm** local time on April 4, 2025 by upload only using the East Hants online procurement application.
- 1.3.2. The Proponent is responsible for uploading and submitting all documents by closing time. The Go to <https://www.easthants.ca/procurement/>, select the applicable competition, and register using a valid email address. The online procurement application will generate an automatic email which will provide a link to the competition dashboard through which a bidder may download documents and submit responses.
- 1.3.3. Proponent must account for the time to upload documents which depends on the size of the document. East Hants shall not be liable for, and Proponent releases East Hants from, any damage or loss of any kind whatsoever related to Proponent’s failure to submit documents by closing time for any reason.
- 1.3.4. Remember to sign the Proposal form. Electronic signatures are acceptable.
- 1.3.5. Prior to submitting their Bid, Bidders are to review the Electronic Submission Protocol at: <https://www.easthants.ca/government/procurement/> for the latest information with respect to submissions.

1.4. INQUIRIES

- 1.4.1. All questions or requests for additional information or clarifications regarding this Request for Proposals shall be in writing, **by email only**, to the attention of:

Michael Hatfield
Procurement Officer
Municipality of East Hants
Email: procurement@easthants.ca

- 1.4.2. East Hants will provide clarifications and additional information, if required, by way of Addenda.
- 1.4.3. Inquiries and questions will be accepted up to **2:00 pm local time on April 1, 2025**.
- 1.4.4. Proponents are solely responsible to ensure that any such inquiries are received by East Hants as described above. East Hants will not be responsible if a Proponent chooses to act based on information received in any other way than an approved Addendum or communication, in writing, from the representative named in this section.

1.5. WITHDRAWING OR MODIFYING A PROPOSAL

- 1.5.1. Proposals can only be withdrawn by email to procurement@easthants.ca. The Proponent must provide the unique identifying number they received when submitting the Proposal in order to withdraw the Proposal.
- 1.5.2. Once a Proposal has been submitted, it cannot be modified. The Proponent must submit a new Proposal and then contact East Hants as above to withdraw the Proposal which is no longer valid.
- 1.5.3. The request to withdraw a Proposal may occur at any time, but certain competitions may contain bid security or other requirements which may impact a Proponent's legal responsibilities once the competition has closed, so withdrawal of a Proposal, where possible, should occur prior to closing.
- 1.5.4. New or replacement Proposals must be submitted before the Competition Deadline.

1.6. PROPOSAL ACCEPTANCE (PRIVILEGE CLAUSE)

- 1.6.1. This document and Request for Proposal process does not constitute a call for Tenders. This RFP process will not give rise to any Contract A-based tendering law duties or legal obligations.

- 1.6.2. This Request for Proposals neither expresses nor implies any obligation on the part of East Hants to enter into a contract with any party submitting a response or responses.
- 1.6.3. All Proposals become the property of East Hants once submitted.
- 1.6.4. Late Proposals will be rejected and will be returned unopened. Incomplete Proposals may be rejected.
- 1.6.5. Any Proposal that does not include all of the information required in this RFP may be considered incomplete and may be rejected. East Hants will, in their sole discretion, determine if the missing information is material to their ability to evaluate a response; if East Hants believes they have sufficient information to evaluate, it may proceed to do so.
- 1.6.6. Proponents undertake any expenditure related to the submission of a Proposal at their own risk. The Proponent is responsible for all costs associated with preparing and submitting this Proposal. This includes, without limitation, any and all costs, fees, expenses (travel, accommodations or meals) or other incidentals related to preparing, printing, binding, transporting, presenting, defending, or clarifying the Proposal.
- 1.6.7. East Hants may include evaluation criteria within this Request for Proposal document to be used as a guideline for Proponents. East Hants reserves the right to deviate from the evaluation criteria where it is in the best interests of the Municipality. Without limiting the generality of the foregoing, decisions to deviate from the evaluation criteria may be made based on budgetary and/or service delivery considerations having regard to all of the Proposals received and the needs of East Hants.
- 1.6.8. East Hants does not bind itself to accept any Proposal, but may accept any Proposal, in whole or in part, or discuss with any Proponent different or additional terms to those described in this RFP or in such Proponent's Proposal. East Hants may:
 - reject any or all of the Proposals;
 - accept any Proposal;
 - if only one Proposal is received, choose to accept or reject it;
 - choose not to accept the lowest bid price;
 - alter the schedule, RFP process, or any other aspect of the RFP, as it may determine in its sole and absolute discretion.

- 1.6.9. Without limiting the preceding in any way, East Hants may accept any Proposal or any portion of any Proposal that may be considered to be in the best interests of East Hants. East Hants reserves the right to reject any and all Proposals that, in its sole discretion, are not in the best interests of East Hants.
- 1.6.10. East Hants reserves the right to waive formality, informality or technicality in any Proposal. This includes the right to accept a Proposal that is not compliant with the instructions in the Request for Proposals document.
- 1.6.11. East Hants reserves the right to amend this Request for Proposal document at any time before the Request for Proposal's closing date and will issue an addendum in the event of a change.
- 1.6.12. East Hants reserves the right to negotiate, after the Request for Proposal's Proposal Deadline, with any Proponent and to finalize service arrangements in the best interests of East Hants.
- 1.6.13. In applying this privilege clause, East Hants shall not be bound by trade or custom in dealing with and/or evaluating the responses to the Request for Proposals.
- 1.6.14. East Hants reserves the right to interpret any and all aspects of this Request for Proposals as may be most favourable to East Hants. East Hants may, but is not obligated to, request clarifications of information in a proponent's proposal in order to facilitate evaluation.
- 1.6.15. Should a Proponent find any discrepancies, errors, or omissions in this RFP, or if a Proponent is unsure as to the meaning of anything in this RFP, they are to advise East Hants in writing; East Hants may, in its sole discretion, respond to such written inquiry, to all Proponents, in an addendum.
- 1.6.16. It is the responsibility of the Proponent to be sure they understand the requirements prior to submitting a Proposal and before the deadline for questions has passed. Insurance requirements, if any, should be reviewed by the Proponent's insurer.
- 1.6.17. East Hants may cancel the RFP process at any time, for any reason, in its sole discretion. In the event that an RFP process is cancelled, East Hants will not be obligated to pay any costs, damages, or claims of any type to any Proponent or potential Vendor or Proponent.
- 1.6.18. Suppliers who have been disqualified from bidding on contracts with East Hants may not respond to this RFP and any RFP which features a subcontractor who is disqualified from bidding may also be rejected.

- 1.6.19. In providing a Proposal, the Proponent warrants that their Proposal is in all respects fair and is provided without collusion or fraud. No representative of the company from which a Proposal is to be provided may discuss the subject matter of a competition with any East Hants' staff member, Councilor, consultant, or any person involved in the procurement process, evaluation, or award, other than the designated contact or their designate. Under no circumstances may a Proponent extend entertainment, gifts, gratuities, discounts, or special services, regardless of value, to any employee of East Hants in connection with this or any other procurement of goods, services, or construction.
- 1.6.20. Proponents must advise East Hants of any potential conflict of interest that may affect, or appear to affect, the RFP process, including the influence of award. East Hants may disqualify a Proponent, rescind an invitation to negotiate, or terminate a contract subsequently entered into if East Hants determines that the Proponent has engaged in any conduct prohibited by this RFP.
- 1.6.21. Proponents are advised that no commitment to purchase Goods or Services shall exist until the successful Proponent is advised by East Hants, in writing, of an award. If an award is made, the method of procurement may be, at East Hants's discretion, Procurement Card, Purchase Order, or other method of contract East Hants may identify.
- 1.6.22. The procurement of goods and services, if any, resulting from this RFP will require a written agreement between the parties. Unless otherwise agreed to in writing by East Hants, the terms and conditions of the attached Sample Agreement shall be the basis for such agreement; while some negotiation may be acceptable, if a Proponent has objection to a specific clause, in particular indemnification or insurance requirements, they must raise them **during** the competition and East Hants, in their sole discretion, may choose to alter the clause or not. East Hants may, at their sole discretion, consider objections raised in proposals, but the extent to which a Proponent accepts, rejects, or proposes modifications to contract terms may be taken into account when evaluating Proposals. Any Proposal may, in the sole discretion of East Hants, be rejected at any time on the basis of proposed contract terms and conditions that are unacceptable to East Hants.
- 1.6.23. Proponents are advised that East Hants is governed by Nova Scotia's *Freedom of Information and Protection of Privacy Act (FOIPOP)* and any information submitted to East Hants in response to this RFP may be subject to disclosure under *FOIPOP*. Proponents may identify any confidential information in their Proposals or any accompanying documentation and are advised to consult with their own legal advisors regarding the appropriate way to identify such

information. East Hants will make reasonable efforts to safeguard confidential information, subject to its disclosure requirements under *FOIPOP* or any disclosure requirements imposed by law or by order of a court or tribunal. Proponents are advised that their Proposals will, as necessary, be disclosed, on a confidential basis, to advisers retained by East Hants to advise or assist with the RFP process, including the evaluation of Proposals. Proponents are further advised that East Hants may make public the names of any or all Proponents and intends to publish the name of the successful Proponent and the total value of any contract entered into with the successful Proponent. If a Proponent has any questions about the collection and use of information pursuant to this RFP, questions are to be submitted to the RFP Contact.

1.6.24. In submitting a Proposal, the Proponent has accepted the reservation of rights (privilege clause) as set out herein and agrees to be bound by same. In addition, the Proponent confirms that it has, and will, comply with all policies of East Hants, including the *Procurement Policy* and *Supplier Disqualification Policy*. No Proponent shall have any claim for compensation of any kind whatsoever as a result of participating in this RFP and by submitting a Proposal each Proponent shall be deemed to have agreed that it has no claim.

1.6.25. Submitting a Proposal shall be deemed proof that the Proponent was aware of and understood the requirements, the terms and conditions, and all other provisions of the RFP. East Hants will not be liable for claims made by a Proponent that they were uninformed or unaware of the requirements, terms, or conditions of this RFP.

1.7. PROPOSAL OPENINGS

1.7.1 East Hants will proceed with private openings for this RFP. Proponents will be advised of their status in the RFP once a determination of award has been made.

1.8. PROPOSAL VALIDITY

1.8.1. All responses to this RFP should be held firm for a period of sixty (60) days from the Proposal Deadline or such additional time as may be mutually agreed upon in writing.

1.9. FEES, EXPENSES AND DISBURSEMENTS

1.9.1. The Proponent is responsible to ensure that their Proposal clearly describes Total Cost which will be charged to provide the Services. The Proponent must supply a detailed breakdown of the Total Cost including all fees, expenses, and disbursements for which the Proponent expects to be paid.

1.10. PROPOSAL REQUIREMENTS

1.10.1. The background, nature of the required Services, and other details which the Proposal must address are described in Section 2, Service Description. East Hants has tried to clearly describe what it wants to achieve in requesting these Services, its service expectations, and the level of support we may expect from the Successful Proponent during the term of the Service delivery.

1.10.2. Generally:

1.10.2.1. While there is no maximum page limit, Proponents should only include information which they believe is relevant to the Services being requested and which demonstrates the Proponent's capability and capacity to complete the Services, in accordance with these instructions and being mindful of the Evaluation Criteria.

1.10.2.2. Proponents should avoid relying on assumptions. If a Proponent is unsure of something which is material to their Proposal, they are encouraged to ask questions within the specified period in which to do so.

1.10.2.3. Proponents should not rely on assistance from East Hants as part of their Work Plan unless such assistance can only be obtained from East Hants. East Hants will meet their reasonable obligations to supply information, access, and, where solely within their responsibility to do so, such assistance as is required to facilitate the Services, but the Proponent must plan to supply all other information and labour as part of the Services and included in their Total Cost.

1.10.3. **Methodology:** The Proponent must clearly and concisely describe in their Proposal how they propose to deliver the Services. This is the Proponent's one opportunity to convince East Hants they have the capability and capacity to complete the Services in a timely and professional way.

1.10.3.1. East Hants wishes to understand how the Proponent will approach this project if successful. It is up to the Proponent to create compelling argument as to why their firm should be selected, in accordance with the scoring parameters East Hants provides.

1.10.3.2. Proponents should demonstrate how the team they are proposing are qualified to complete the Services. A brief overview, typically one or two paragraphs, of each team member should be provided so East Hants can understand the role each are playing. Subconsultant roles must be clear from the narrative of the RFP response as well.

- 1.10.4. **Experience and Staff:** The Proponent must supply the résumés of the Primary Team Members listed in their Proposal. Résumés should be brief, one page or less, and demonstrate that the team member has experience applicable to the project.
- 1.10.4.1. Where specific experience may be lacked, demonstrate how the general experience the proponent has will be applied to this project.
- 1.10.4.2. Discuss quality control and methods used to ensure the work produced is correct and of good quality.
- 1.10.5. **Safety:** Safety is an important component of every project. Briefly discuss how safety is managed at your organization, including:
- 1.10.5.1. [Safety Certified](#) status, or equivalent acceptable to East Hants, is a requirement of this contract. Provide a valid Certificate of Recognition (COR) or equivalent with your response. To be considered, the safety certification must have an external auditing element, verified by a third-party certifier.
- 1.10.5.2. If your company has any non-compliance or outstanding issues with the Nova Scotia Department of Labour and Advanced Education or Nova Scotia Department of Environment (or other similar non-compliance issues in any jurisdiction), such as stop work orders, pending charges/prosecutions, or recent (within the last year) convictions or fines, describe the circumstances and provide a summary of actions take to prevent reoccurrence.
- 1.10.5.2.1. Describe how you will ensure Services are performed safely. Include discussion of environmental and worker safety, public safety, if applicable, with respect to the services you will supply, and safety generally with respect to hazard identification and mitigation.
- 1.10.6. **Cost:** Proponents must provide realistic cost and level of effort figures as part of their Proposal. The Proponent must include a schedule of fees and expenses detailing the planned hours and associated hourly rates for project team members which make up their lump sum Total Cost. If awarded, the lump sum Total Cost may not be exceeded.
- 1.10.7. **Schedule:** The Proposal must include a schedule indicating any stages proposed for the Services, together with the time required to complete each stage. The schedule shall indicate milestone dates and dates that items are to be delivered to East Hants. Provide a work breakdown schedule which lists

each staff member, the hours assigned to the project, and the related activities.

- 1.10.8. **Examples and references:** Proponents must provide descriptions and references for three similar projects that they have completed, ideally where the same team members were involved and their roles similar to that proposed. Include the name, phone number, and email address for a representative of the client in case East Hants wishes to contact them. Discuss why the example was chosen and its relevance to East Hants' requirements.
- 1.10.9. Proponents must complete and submit with their Proposal Appendix A, the Proposal Form.
- 1.10.10. The Proponent may include any tables or attachments it feels will help clarify their Proposals above the minimums identified in the RFP document.
- 1.10.11. Proponents must indicate whether they are the sole undertakers of the work or whether sub-consultants will be used. Proposed sub-consultants shall be subject to approval by East Hants.
- 1.10.12. The Proponent must supply a list of all staff they anticipate to assign to the complete the Services, and must include an organizational chart showing the lines of responsibility and reporting structure of these staff.
- 1.10.13. If a sub-consultant is to be used, the Proponent must include a list of the sub-consultant's staff, their organizational chart and the resumes of Primary Team Members. The role of any sub-consultant must be clearly defined and outlined in the Proposal.
- 1.10.14. East Hants may, without creating an obligation to any Proponent, request clarifications, additional information, supporting documentation not otherwise supplied, up to including a request for a meeting or presentation, for any Proposal or from any Proponent, prior to award.
- 1.10.15. It is the responsibility of the Proponent to be sure they understand the requirements prior to submitting a Proposal and before the deadline for questions has passed.
- 1.10.16. To qualify for award, a Proponent be registered with the Workers' Compensation Board of Nova Scotia (WCBNS), regardless of the size of the company or its usual status with WCBNS. The Proponent is required to provide a Clearance Letter with their Proposal, except where:

- 1.10.16.1. A Proponent is not currently registered, but intends to register as a condition to providing the Services; and
- 1.10.16.2. The Proponent confirms in Appendix A that they have inquired with WCBNS and have determined they will be able to obtain such coverage.
- 1.10.17. The successful Proponent will be expected to deliver the Services specified in Section 2, Services Description. The Sample Agreement included as Appendix B represents the terms and conditions which East Hants expects will govern the performance of the Services.

1.11. PROPOSAL EVALUATION

- 1.11.1. East Hants will evaluate each Proposal using the criteria specified below:

Criteria	Available Points
Proposal Document	
General (<i>demonstrated understanding of the requirements and objectives in performing the Services, quality of proposal, completeness</i>)	/5
Methodology (<i>detailed and reasonable approach to the requirements and objectives</i>)	/25
Experience and Staff (<i>relevant experience of both the firm and team members, training, quality control methods</i>)	/15
Schedule (<i>overall timeline, deliverables, and milestones; adequate work breakdown</i>)	/10
Safety (<i>discussion of safety</i>)	/5
Examples and References (<i>examples of similar projects and references appropriate to this project</i>)	/10
Sub-Total	/70
Cost Rating	/20
Technical Person Hours Rating	/10
Total	/100

- 1.11.2. When evaluating the Proposals, East Hants will assign points for Cost based on the following formula:

**(Lowest Total Proposal Cost divided by Proponent's Total Proposal Cost)
multiplied by the Available Points**

- 1.11.3. When evaluating the Proposals, East Hants will assign points for Hours based on the following formula:

(Proponent's Hours divided by the highest number of hours from all compliant Proposals) multiplied by the Available Points.

- 1.11.4. Rejected proposals will not be considered when evaluating Cost or Hours.
- 1.11.5. The Proponent who has the highest number of Total Points once all scores are calculated will be considered for award.
- 1.11.6. In the case of a tie, East Hants may flip a coin to determine which Proponent to consider for award.
- 1.11.7. Award is subject to approval by Council or the CAO.

2. SERVICES DESCRIPTION

2.1. GENERAL

- 2.1.1. The Municipality of East Hants requires the services of a qualified firm to undertake the following work: Undertake the detailed design of access improvements to the Uniacke Business Park, located along Highway 1 at the intersections James Boyle Drive and Richard John Drive. The existing intersection geometry requires larger trucks entering and exiting Highway 1 to off-track outside the travelled way and encroach on the oncoming lane. The detailed design shall improve existing geometry while replacing/relocating existing infrastructure as needed.
- 2.1.2. Discussions with regulatory bodies will be the responsibility of East Hants; however, support of these discussions will be a necessary component of this contract. In particular, the Consultant will be responsible for providing sufficient information (information typically consists of drawings and responses to technical questions) to support permit applications to Nova Scotia Public Works.

2.2 SURVEYING

- 2.2.1 The Consultant will identify and record all existing relevant features in their topographical survey to enable them to complete the detailed design.

2.3 DETAILED DESIGN

- 2.3.1 The following references which East Hants wishes the Consultant to use during design development:
 - 2.3.1.1 Conceptual sketch of the site identifying existing and proposed features (Appendix C).
 - 2.3.1.2 [East Hants Municipal Standards.](#)
- 2.3.2 The Consultant will be responsible to provide detailed design, specifications, and design drawings which describe the infrastructure and civil works services required to improve the business park intersections as outlined in the above-noted documents. This work will include, without limitation, pavement markings and signage appropriate for the facilities in accordance with applicable guidelines.

2.4 TENDER DOCUMENTS

- 2.4.1 East Hants will be responsible for the preparation of standardized tender documents; however, the Consultant will be responsible for providing drawings, schedule of quantities, non-standard pay item descriptions, and additional documentation necessary to release an accurate tender for construction. When applicable, tender documents are to be based on the current edition of the 'Standard Specification for Municipal Services' and otherwise be acceptable to East Hants.
- 2.4.2 East Hants will manage the tendering process and the Consultant will provide originals of all required documents in a format acceptable to East Hants, for use by East Hants. Design-related questions that may arise during the tendering process will be directed to East Hants and technical questions will be forwarded to the Consultant for review and appropriate response. Typically, the Consultant will need to provide a response to East Hants by **4:00:00 pm local time** the following business day, so East Hants can incorporate the response into an addendum if necessary. The Consultant shall not respond directly to questions posed to them by potential bidders during the tendering process unless directed to do so by East Hants.

2.5 CONSTRUCTION SUPPORT

- 2.5.1 The Consultant will be responsible for providing 'Issued for Construction' drawings as well as typical construction support activities which include, but are not limited to, responding to design questions that may arise during construction, issuing Change Orders for approval by East Hants, and/or approving necessary changes to the design (in consultation with East Hants).
- 2.5.2 East Hants Staff will be responsible for completing routine on-site review during construction; however, East Hants may request the Consultant on an as-needed basis to visit the site along with Municipal Staff to review a specific operation or to answer a specific design-related question. East Hants anticipates only a few short visits will be required; the Rate for Construction Support includes travel and one hour of site activity.
- 2.5.3 The Consultant, in conjunction with the Contractor and East Hants Staff, will be responsible for recording any changes to the design during construction, and for producing 'as-built' record drawings from information provided by the Contractor. Record drawings will be provided to East Hants in electronic format (both PDF and .dwg).

2.6 PROJECT SCHEDULE

- 2.6.1 The following schedule is preliminary and somewhat flexible, except for the hard deadline for total project completion of December 19, 2025. Proposals are to include any required or anticipated revisions to the following:

Description of Task	Responsibility	Date
Award of RFP	East Hants	April 18, 2025
Submit preliminary drawings for review	Consultant	May 2, 2025
Complete regulatory submissions	Consultant	May 16, 2025
Submit tender documents for review	Consultant	May 23, 2025
Submit IFT drawings	Consultant	May 30, 2025
Release construction tender	East Hants	June 11, 2025
Close construction tender	East Hants	July 4, 2025
Award construction tender	East Hants	TBD

2.7 EAST HANTS REPRESENTATIVE

- 2.7.1 The East Hants Representative for these Services is Logan Blanchard, P.Eng., Project Engineer. East Hants may, through the Representative or their designate, supply either verbal or written instructions to a Contractor with respect to the Services to be completed.

APPENDIX A - COST FORM

1. Contact information for Proponent:

Name of Primary Proponent Firm	
Address	
Phone Number (office)	
Fax Number	
Primary Project Contact Name	
Email Address for Primary Contact	
Cell Phone Number for Primary Contact	

2. Sub-consultant List (if any):

Name of Sub-consultant Firm	
Address	
Phone Number (office)	
Fax Number	
Project Contact Name	
Name of Sub-consultant Firm	
Address	
Phone Number (office)	
Fax Number	
Project Contact Name	
Name of Sub-consultant Firm	
Address	
Phone Number (office)	
Fax Number	
Project Contact Name	



3. COST

The Proponent must complete the following table to be submitted with their Proposal:

Work Element	Hours on Task (Total)	Total Fee	Total Expenses	Total Cost per Element
Surveying				
Design				
Tender Documents				
Construction Support (1hr visit as needed)	4			
Record Drawings				
Column Totals				
Total Proposed Cost (less HST)				

All fees shown will be exclusive of Harmonized Sales Tax (HST).

4. BY SIGNING BELOW THE BIDDER AGREES THAT:

- a. The Proponent has read and understands the requirement of this RFP and agrees to abide by the terms and conditions.
- b. The Proponent has read and understands the following addenda: Addendum _____ to _____ (if any). Failure to acknowledge an addendum containing information pertinent to the Services may be cause to reject a Proponent's Proposal.
- c. The Proponent has read, understands and will, if awarded the work, comply with insurance requirements specified in the Sample Agreement.
- d. The Proponent will, if awarded the work, obtain and will maintain for the duration of the contract Workers' Compensation Board of Nova Scotia workplace insurance coverage (attach Letter of Good Standing if available).
- e. The Proponent hereby agrees that the work proposed in the table will be completed by the dates stated in the Schedule for the Total Cost indicated in the table above, inclusive of, without limitation, all fees, expenses or costs for which the Proponent may wish to be reimbursed, except HST.

Authorized Signature

Name (Printed)

Title (Printed)

Date

APPENDIX B - SAMPLE AGREEMENT

THIS AGREEMENT is effective 2025 (“Effective Date”)

Between

THE MUNICIPALITY OF THE DISTRICT OF EAST HANTS, a body corporate pursuant to the *Municipal Government Act* (SNS 1998, c. 18), having its chief place of business at Elmsdale, in the District of East Hants, Nova Scotia, hereinafter called “East Hants”

-and-

<<LEGAL NAME>>, a body corporate under the laws of <<jurisdiction>> (the “Consultant”)

BACKGROUND

East Hants wishes to retain the Consultant to provide the following Services <<Describe>>, more fully explained in Section 2, Services Description.

IN CONSIDERATION of mutual obligations and agreements specified herein, the parties agree as follows:

DEFINED TERMS

- 1 **Services** means the services supplied by the Consultant as specified within this Agreement.
- 2 **East Hants Representative** means the employee of the Municipality of East Hants, or their designate, assigned by East Hants to be responsible for managing this Agreement.
- 3 **Schedule** means the timeline, including deadlines, review dates and any other milestones or dates established by East Hants for the delivery of the Services. The Schedule may only be modified with written permission from East Hants.

CONTRACT DOCUMENTS

- 4 This Agreement consists of the following documents:
 - a. This Agreement;
 - b. Section 2, Services Description;
 - c. <<insert proposals, confidentiality agreements, etc. as applicable>>; and
 - d. <<insert additional documents as applicable>>.

STANDARD OF CARE

- 5 East Hants hereby engages the Consultant to supply the Services described herein and the Consultant agrees to provide these Services.

- 6 East Hants expects that any Consultant capable to perform the Services will perform the Services in a manner consistent with the degree of care, skill, and diligence normally provided by members of the same profession performing the same or comparable services in respect of projects of a similar nature in similar circumstances. East Hants expects the Consultant to act with good faith and in the interests of East Hants.
- 7 The Consultant declares that it has the necessary resources to complete the Services in a competent and professional manner. Such resources shall include, without limitation, qualified, skilled, and sufficient personnel, adequate financial resources, and any other unique or general resources necessary to complete the Services.

TERM

- 8 This Agreement shall commence on the Effective Date and shall end on the earlier of the following:
 - a. Full completion of the Services to the in accordance with the requirements; or
 - b. Termination in accordance with the terms of this Agreement (see TERMINATION).

PAYMENT

- 9 East Hants shall pay the Consultant as follows:
 - a. The maximum amount payable under this Agreement, including fees, expenses and disbursements, shall not exceed the aggregate sum specified below, exclusive of Harmonized Sales Tax (HST).

Total Cost, less Harmonized Sales Tax (HST): \$_____

- b. The following fees, expenses and disbursements are included in the Total Cost and are deemed to be included in the Services. The Consultant is responsible to complete the Services for the stated Total Cost.

[Insert table from proposal where fees, expenses, and disbursements are itemised, if applicable]

- c. The following rates will apply should East Hants wish the Consultant to provide any additional Services using such personnel as described in the table:

[Insert table from proposal showing personnel and associated rates per hours, if applicable]

- d. Costs, or part thereof, are only payable when the Consultant, as determined by East Hants, has satisfactorily delivered the Services or part thereof. Payment for any part of the Services shall not be deemed a waiver of East Hants' rights of set-off at law or under contract for costs or expenses arising from default or negligence of the Consultant.
 - e. All invoices submitted by email must be sent to vendors@easthants.ca. Invoices submitted by mail or hand-delivered must be to the attention of the Payables Administrator. When a Purchase Order

is specified by East Hants, the invoice must reference this Purchase Order in order to be processed for payment. Include the name of the East Hants Representative on the invoice.

- f. Invoices must be submitted in accordance with the schedule established by East Hants at the beginning of the contract, typically monthly. Invoices must be supported in such detail as East Hants may request, including individual personnel hours, their rate(s) and the total hourly expense for the individual; individual mileage, the rate(s) and the total mileage expense for the individual; and any expenses, listed by category. Mark-ups (if any) for recovery of administrative or incidental expenses are to be clearly identified on the invoice.
- g. East Hants will review each invoice for completeness in a timely manner and, if acceptable, will approve such invoice for payment. Where there is a discrepancy, error, or other anomaly, East Hants may reject an invoice, request clarification or additional information, or otherwise require the invoice to be made acceptable prior to approval or payment.
- h. No payments will be made by East Hants to the Consultant unless their invoice is accompanied by a valid Clearance Letter confirming they are in good standing with WCBNS.
- i. East Hants may reject an invoice on the basis that the Services are not in accordance with the requirements of the Agreement. In the case where East Hants determines, acting reasonably, that the Services are not complete or that the Consultant has not met the requirements of the Agreement, the Consultant will be required to make changes to the Services to become compliant at no additional cost. If the Services cannot be made compliant, in East Hants' sole opinion, East Hants may terminate the Agreement.
- j. Payment will be made on a net thirty (30) days basis from approval of an invoice in accordance with this section.
- k. No payment made by East Hants under this Contract shall constitute acceptance of work or products that are not in accordance with the requirements of the Agreement.
- l. The Consultant shall not be entitled to payment in respect of costs incurred by the Consultant in remedying errors and omissions in the Services that are attributable to the Consultant, the Consultant's employees, or persons for whom the Consultant had assumed responsibility in performing the Services.
- m. If, and to the extent that, the time for completion of the Services is exceeded or extended through no fault of the Consultant, payment for the Services required for such extended period of this Agreement shall be subject to review and equitable adjustment.
- n. In the event the Agreement is terminated before the satisfactory completion of the Services, East Hants shall only be liable to pay, and the Consultant shall accept in full settlement, an amount for Services satisfactorily performed up to the date of termination. Upon payment for services completed in accordance with this Agreement to the date of termination, the Consultant will have no further claim against East Hants for any damages related to termination of this Agreement.

- o. All expenses and disbursements are considered to be included in the Total Cost unless authorized, in writing, by East Hants to be reimbursed separately. Disbursements and expenses so authorized shall be reimbursed to the Consultant at actual cost plus a nominal mark-up to cover the administrative cost associated with the disbursement or expense.
- p. The Consultant shall be solely responsible to pay for all costs and expenses arising out of this Agreement, whether or not they may qualify for reimbursement.
- q. The Consultant is responsible to maintain a thorough cumulative record of all fees, expenses and disbursements over the term of the Contract. The Consultant must provide East Hants with an electronic copy of such record upon request.

INDEPENDENT STATUS

- 10 The Consultant will provide the Services to East Hants as an Independent Contractor and not as an employee. The Consultant agrees that East Hants shall have no liability or responsibility for the withholding, collection, or payment of any payroll taxes, employment insurance premiums, or Canada Pension Plan contributions, or any other relevant payroll deductions on any amounts paid by East Hants to the Consultant or amounts paid by the Consultant to its employees or contractors.
- 11 The Consultant shall not have any power to accept an obligation, incur any liability, promise any performance, and/or request or obtain any credit on behalf of East Hants.
- 12 The Consultant is free to provide services to other clients, so long so long as there is no interference with the Consultant's contractual obligations to East Hants or degradation in the STANDARD OF CARE.

SCHEDULE AND DELAY

- 13 The Consultant shall contact the East Hants Representative weekly, or on such other frequency acceptable to East Hants, to provide an update on the progress of the Services. An updated Schedule indicating progress of the Services shall be provided to East Hants monthly, or more frequently if so requested.
- 14 Any circumstances that will result in changes to the agreed Schedule or delay in performance of the Services must be brought to attention of the East Hants Representative by the Consultant within 24 hours of the change or delay being identified. Changes to the Schedule must be approved by East Hants in writing.
- 15 In identifying a period of delay, the Consultant must make reasonable effort to quantify the expected period of delay and to minimize such delay.
- 16 Except in the case of an excusable delay, the Consultant will be liable to pay for any expenses East Hants may incur which are a result of the delay in performance. This may, without limitation, include additional contract management fees (if any), additional fees claimed by a contractor as a result of the delay, and any costs which can be reasonably attributed to the delay.
- 17 Provided that the Consultant identifies the delay as specified herein and makes reasonable effort to quantify and minimize the delay, the Consultant shall be excused of any delay ("excusable delay") that:
 - a. Is beyond the reasonable control of the Consultant;
 - b. Is not avoidable by the exercise of reasonable foresight; and

c. Occurred without the fault or neglect of the Consultant.

- 18 For greater clarity, any delay caused by the lack of financial resources, labour disputes/strikes, insolvency, any event that is a ground for termination provided for in this Agreement, or any delay in the Consultant fulfilling an obligation to deliver a bond, guarantee, letter of credit, insurance, WCB certificate or other security relating to the performance or the payment of money, shall not qualify as an excusable delay.
- 19 In the event of an excusable delay, any delivery date, schedule, or other date that is directly affected by the delay shall be postponed for a reasonable time not to exceed the duration of the excusable delay.
- 20 Where an excusable delay continues for 30 days or more, East Hants may, in East Hants's absolute discretion, choose to terminate this Agreement. In such a case, the parties agree that neither party will make any claim against the other for damages, costs, expected profits or any other loss arising as a result of the termination or the event that gave rise to the excusable delay.
- 21 Except to the extent that East Hants is responsible for the delay for reasons of failure to meet an obligation under the Agreement, East Hants shall not be liable for any costs or charges of any nature incurred by the Consultant or any of its sub-contractors as a result of an excusable delay.

PERSONNEL

- 23 East Hants expects the personnel listed in the Consultant's duly signed proposal to perform the Services indicated. The Consultant must obtain written permission from East Hants before changing any member of the work team. In the case of personnel being changed, the new personnel being assigned must have a similar length and breadth of experience relevant to the matter of this contract as the personnel being replaced and they must be acceptable to East Hants.

SUBCONTRACTOR

- 24 The Consultant is advised that the subcontractor listed in the Consultant's proposal and their work scope cannot be changed without the written permission of East Hants. Failure to comply with this provision will be considered a breach of contract and may result in termination of the Agreement.
- 25 If the Consultant finds that a subcontractor named in this Agreement cannot perform some or all of the Services for which they were named, the Consultant may request permission from East Hants to engage an alternative subcontractor for such Services. In making such a request, the Consultant must:
 - a. Identify the reasons why the named subcontractor cannot complete the Services;
 - b. Provide the name, qualifications and experience of the proposed replacement subcontractor;
 - c. Make such request in writing; and
 - d. Must select a replacement who is in all respects equal to the subcontractor being replaced.
- 26 Permission to replace a subcontractor will not be unreasonably withheld. However, East Hants reserves the right to, in its sole discretion, reject any proposed replacement subcontractor the Consultant may name. The rejection of a replacement subcontractor shall not relieve the Consultant of their obligation to perform the Services under this Agreement.

CONFIDENTIALITY

- 27 In the course of discharging its duties under this Agreement, the Consultant, its subcontractors, its agents, and/or employees will hear, see and/or otherwise come to know, possess or have access to confidential information about and/or belonging to East Hants, its clients and/or third parties interacting with East Hants or the Consultant, including but not limited to contact lists, personal

information about identifiable individuals, security information, and information about East Hants' clients, methods and processes (the "Confidential Information").

- 28 The Consultant agrees not use, disclose, reproduce or otherwise make available, Confidential Information to any person, firm or enterprise (other than to the Consultant's subcontractors, employees, or agents who have a need to know such information for the purposes of this Agreement) unless specifically authorized in writing to do so by East Hants. The Consultant agrees that if a subcontractor, employee, or agent will receive Confidential Information as contemplated in this section, it will obtain a confidentiality agreement from such subcontractor, employee, or agent which provides equal or greater protection to the Confidential Information than set out in this section and that they will provide proof of same to East Hants upon obtaining a fully executed agreement.
- 29 The Consultant agrees to exercise all due care and diligence and take all reasonable precautions to prevent any unauthorized collection, use, disclosure, retention, destruction or disposal of Confidential Information.
- 30 Upon termination of the Agreement for any reason, the Consultant will return to East Hants any and all documents in its possession, electronic or otherwise, containing Confidential Information, except for Confidential Information the Consultant may be required to retain for its professional files and records.
- 31 The Consultant recognizes that if any of the provisions of this section are violated, East Hants is entitled to an injunction to prevent it from disclosing Confidential Information and/or using Confidential Information for any purpose. The Consultant further recognizes that East Hants would be entitled to other legal remedies, including legal fees and costs in the event of such a violation.
- 32 The use and disclosure of the confidential information shall not apply to information which
 - a. Was known to the Consultant before receipt of same from East Hants; or
 - b. Becomes publicly known other than through the Consultant; or
 - c. Is disclosed pursuant to the requirements of a governmental authority or judicial order.
- 33 The Consultant shall utilize reasonable precautions, including administrative, physical, and technical safeguards, to protect the information and data associated with the Services from unauthorized access, disclosure, acquisition, destruction, use, or modification. The Contractor shall adhere to any applicable law relating to data security. The Contractor shall not disclose such information and data associated with the Services to any third party except where required by law.

INFORMATION COLLECTED

- 34 All information and material produced by the Consultant in the course of the Services, including, but not limited to, calculations, design notes, criteria, graphs, figures, maps, reports, drawings, analysis, profiles, and plans, will become the property of East Hants and an electronic copy of such information must be turned over to East Hants upon completion or termination of the Services.
 - a. The Consultant understands that East Hants intends to use such collected information to perform the business of the Municipality of East Hants; to that end, the Consultant agrees that East Hants may, without limitation, use, distribute, reproduce, and/or publish such information without penalty or exclusion; and
 - b. East Hants reserves the right to amend such collected information whenever and for whatever purposes it chooses to do so.

- 35 Where the Consultant identifies that certain information is proprietary and the release of which would cause the Consultant harm, East Hants may, in their sole discretion and acting reasonably, agree not to release such information, provided that agreement does not harm their interests. East Hants reserves the right to benefit from the use of such information even if not disclosed.

INDEMNIFICATION

- 36 The Consultant shall defend, indemnify and save harmless the Municipality of the District of East Hants, its elected officials, officers, and employees from and against claims, actions, causes of action, losses, expenses, fines, costs (including reasonable legal defence costs), interest or damages, including but not limited to bodily injury, sickness, disease or death or to damage to or destruction of tangible property including loss of revenue or incurred expense resulting from disruption of service, to the extent reasonably attributable to the negligent acts, errors, or omissions, fraud or willful misconduct of the Consultant, its directors, officers, employees, agents, contractors and subcontractors, or any of them, in connection with or in any way related to the delivery or performance of this Agreement. This indemnity shall be in addition to and not in lieu of any insurance to be provided by the Consultant in accordance with this Agreement, and shall survive this Agreement.

INSURANCE

- 37 The Consultant shall, without limiting its obligations or liabilities, maintain Commercial General Liability insurance on an occurrence basis with a minimum limit of \$2,000,000.00 for bodily injury including death, personal injury and property damage including loss of use, and shall include provisions for: Blanket contractual liability; Owners' and contractors' protective liability; Broad form property damage; Hostile fire; Tenant's legal liability; Non-owned automobile liability; Contingent employer's liability; and Products and completed operations liability.
- 38 The Consultant must provide a certificate of insurance (COI) from their insurer for this coverage. The COI, at a minimum, must:
- a. List the Municipality of the District of East Hants as an additional insured and contain both cross-liability and severability of interest clauses;
 - b. The Consultant's insurance must provide for bodily injury or property damage that may result from the Consultant's performance of the Services; and
 - c. Excess or umbrella insurance may be used to achieve the required insurance limits noted in this section.
- 39 The Consultant must have and must maintain automobile insurance in the amount of \$2,000,000.00 for the duration of the Agreement and must provide a certificate of insurance confirming this coverage.
- 40 The COI for Commercial General Liability insurance must provide for 30 days' written notice of cancellation. The Consultant must provide a new certificate of insurance each time the insurance is renewed for the duration of this contract and including any warranty period. The COI must identify any exclusions which apply to the Policy with respect to the Services.
- 41 The Consultant shall take out and keep in force errors and omissions insurance in the amount of \$2,000,000.00 providing coverage for acts, errors and omissions arising from their services performed under this Agreement. The policy SIR/deductible shall not exceed \$100,000 per claim and if the policy has an aggregate limit, the amount of the aggregate shall be \$2,000,000. The policy shall be underwritten by an insurer licensed to conduct business in the Province of Nova Scotia and acceptable to East Hants. If the policy is to be cancelled or non-renewed for any reason, 90-day notice of said cancellation or non-renewal must be provided to East Hants.

- 42 The Consultant is responsible to have and to maintain insurance on the equipment and materials used to provide the Services for the duration of the Agreement. East Hants will not be responsible in any way for lost, damaged or stolen equipment.
- 43 In addition:
- a. The Consultant's insurance shall be primary coverage and not additional to and shall not seek contribution from any other insurance policies available to East Hants.
 - b. In the case where the Consultant will use subcontractors or third-party suppliers, such subcontractors and third-party suppliers must obtain and provide proof of insurance coverage that is applicable to the services they will provide and which is acceptable to East Hants, including, at minimum, Commercial General Liability insurance.
 - c. Failure to maintain the required insurance coverage may be grounds for termination of the Agreement;
 - d. If the Consultant no longer is in Good Standing with WCBNS, the Consultant must disclose the change in WCB status immediately. Inability to return to Good Standing before the next performance of the Services may result in the termination of the Agreement;
 - e. East Hants will not accept any provisions which seek to limit the liability of the Consultant with respect to these insurance requirements;
 - f. Changes to incorporation information must be disclosed within a reasonable time of the change; and
 - g. Changes to insurance coverage must be disclosed to East Hants within a reasonable period after the change, at least prior to the next performance of any Services under this Agreement affected by the change, and the Consultant must provide a revised certificate. The amended coverage must be in accordance with the requirements of this Agreement or otherwise acceptable to East Hants.

REGULATIONS

- 44 The Consultant shall comply with all applicable Federal, Provincial and Municipal laws and regulations and the regulations of any other authorities that may have jurisdiction. The Consultant shall also comply with any policies or other requirements related to occupational health and safety or security that may be in place or implemented during the course of the Agreement.

TAXES

- 45 The Consultant shall pay all Federal and Provincial Taxes as required by the appropriate enactments.

WORKERS' COMPENSATION

- 46 The Consultant must be registered and in good standing with the Workers' Compensation Board of Nova Scotia (WCBNS) regardless of their jurisdiction of incorporation, location of premises, or typical status with under the Workers' Compensation Act of Nova Scotia. Under some circumstances, Consultant may be covered by a public workers' compensation program in their home province and East Hants may, in their sole discretion, accept this coverage as equivalent.

CONFLICT OF INTEREST

- 47 The Consultant must promptly bring to the attention of East Hants, in writing, any possible conflict of interest related to delivering these Services. For greater clarity, any business relationships between East Hants staff and Consultant, either direct or through a third party, which may appear to create an unfair advantage for the Consultant or where it may appear that an employee of East Hants may personally benefit from this Agreement, must be identified.

PERFORMANCE

- 48 If any part of the Services is found to be deficient or not in accordance with the terms of this Contract or standards specified herein, East Hants may, at its sole discretion:
- a. Require the Consultant to re-perform the Services or make any required corrections to the work, at its own expense, to comply with the terms of the Contract; or
 - b. If the Consultant cannot or will not make such corrections or re-performance, or if the proposed delay in making such corrections or re-performance may compromise health, safety, or the ability of East Hants to perform the business of the Municipality in any way, East Hants may choose either to engage a third party to correct the work or to perform the Services or to perform such corrections or to perform such Services themselves. The cost of such action will be deducted from any monies owing to the Consultant until the entire amount is offset or, where there is not amount to offset, the Consultant must pay any remaining cost back to East Hants in the form of credits of payments already made; or
 - c. Where the deficiency is embedded in the work or Services, East Hants may deduct an amount from any monies owing, or the Contract value, that is equivalent to the difference between the value of the defective work and what was specified in the Contract. Such amount shall correspond to the costs that would reasonably be incurred to correct the deficiency; and
 - d. East Hants may terminate the Contract in accordance with the Termination clauses herein.

CHANGE

- 49 If the instructions provided by East Hants are interpreted by the Consultant as increasing or decreasing the scope of the Services, they must inform East Hants prior to acting on these instructions. At minimum, any change in scope that affects the cost of the Services or the Schedule must be approved by East Hants in writing and the Consultant must provide, at minimum:
- a. A description of the change in Services as a result of the instructions;
 - b. The impact, if any, on the Schedule;
 - c. The amount, exclusive of HST, by which the cost will either be increased or decreased; and
 - d. A summary of the fees, expenses and disbursements which make up the amount of increase or decrease.

RESPONSIBILITY FOR DAMAGE

- 52 The Consultant shall, at their sole expense, repair and restore to its original condition any material or surface damaged by their operations.

- 53 The Consultant shall be solely and entirely responsible for any loss or damage to their materials, supplies, and equipment.

TERMINATION

- 54 East Hants may terminate this Agreement at any time, for any reason, by providing thirty days' written notice to the Consultant. This notice period may be increased by written agreement between the parties. Agreement to extend this notice period does not release the Consultant of their duty to remedy and, under no circumstances will East Hants be responsible for interest or other charges or fees related to the process of remedy.
- 55 Notwithstanding the above, East Hants may terminate this Agreement without notice if the Consultant makes changes to the approved list of Consultant's personnel tasked to complete the Services or to the subconsultant engaged to complete the Services without first obtaining the written permission of East Hants.
- 56 East Hants may terminate this Agreement if the performance of the Services, or portion thereof, is found to be unacceptable or if there is unreasonable delay, other than an excusable delay, in performing the Services. Both East Hants and Consultant agree that each will attempt to remedy the situation and to find a way to make the Services, or portion thereof, acceptable. Under no circumstances may such remedy represent additional cost to East Hants. If no remedy can be found within thirty days of the initial communication to the Consultant by East Hants that the performance of the Services is unacceptable, such notice shall be considered notice to terminate the Agreement.
- 57 East Hants reserves the right to terminate this Agreement if the Consultant fails to act in accordance with their safety protocols or where, in East Hants' sole opinion, there have been an unreasonable number of safety violations, near misses, or orders/corrective actions issued to the Consultant by government officials.
- 58 East Hants reserves the right to terminate this Agreement, without penalty of any kind, if the Consultant is judged to be bankrupt or makes general assignment for the benefits of its creditors.
- 59 Termination of the Agreement by East Hants shall not relieve that Consultant of any obligations or liability it may have to East Hants except as provided for herein.

RECEIVERSHIP

- 60 In the event that a Receiver is appointed to manage the affairs of the Consultant, East Hants reserves the right to enter into a contract with another party to perform the Services. Under no circumstances shall East Hants be responsible for any losses suffered by the Consultant.

ASSIGNMENT

- 61 The Consultant may not transfer or assign this Agreement without the express prior written permission of East Hants. Assignments or transfers which are attempted to be made to this Agreement without such permission will be void.

ENTIRE AGREEMENT

- 62 This Agreement, together with the Exhibits, Contract Documents, and the Schedule, form the complete Agreement between the parties and shall supersede any and all previous communications, oral or written, express or implied, between the parties. This Agreement may only be amended in writing,

with such amendment being signed by authorized representatives for each party and clearly indicating this specific Agreement.

INTERPRETATION

- 63 The headings introducing each paragraph or section are for reference only and shall not affect the interpretation of the Agreement. Any numbers or changes of gender will be interpreted in context.

NOTIFICATION

- 64 Any notifications of a general nature related to this Agreement may be provided by any written means, including email. It remains the responsibility of the sender to ensure the notification has been received and acknowledged by the intended recipient. Material notifications such as relate to clauses covering termination or changes to personnel shall be delivered by registered mail, courier requiring the signature of the person specified in this clause, or in person where the person specified in this clause may confirm acceptance in writing.

- 65 The Notifications shall be addressed as follows:

c. By mail, in person, or courier to East Hants:

Municipality of East Hants
RFP50788 - Uniacke Business Park Entrance Improvements - Detailed Design
Box 230, Suite 170
15 Commerce Court
Elmsdale, NS B2S 3K5

Attention: Procurement Officer

d. By email to East Hants:

Primary: procurement@easthants.ca
Cc: email address of Project Manager

e. By mail to the Consultant:

<<Company Name>>
RFP50788 - Uniacke Business Park Entrance Improvements - Detailed Design
<<Address>>

Attention: <<Name>>

f. By email to Consultant:

Email: <<email address>>

GOVERNING LAW

- 66 The laws of Nova Scotia shall govern this Agreement. If any dispute should arise under the terms of this Agreement, the Courts of Nova Scotia shall have exclusive jurisdiction to such dispute.

ENUREMENT

- 67 This Agreement shall ensure to the benefit of and be binding upon the parties and their lawful heirs, executors, administrators, successors and assigns.

SEVERABILITY

68 If a provision of this Agreement is deemed void or invalid by a court of competent jurisdiction, the remaining provisions shall remain in full force and effect.

WAIVER

69 Any failure by East Hants to enforce or require the strict compliance and performance of any of the terms or conditions of this Agreement shall not constitute a waiver of such terms or conditions and shall not affect or impair such terms or conditions in any way or the right of East Hants to enforce same and/or to avail itself of such remedies as it may have for any breach or breaches of such terms or conditions.

SIGNED hereunder by representatives of the parties with authority and capacity to do so:

MUNICIPALITY OF THE DISTRICT OF EAST HANTS	<<CONSULTANT LEGAL NAME>>
By: _____	By: _____
Name: _____	Name: _____
Title: _____	Title: _____
By: _____	By: _____
Name: _____	Name: _____
Title: _____	Title: _____



APPENDIX C - CONCEPTUAL SKETCH

